Echo-Scan
Services Limited

Company Profile
COMPANY PROFILE

Table of Content

- Executive Summary
- About Us
- Vision
- Mission
- Core Values
- Services
- Management Team
- Corporate Organogram
- Health Safety and Environment Policy
- Quality Management Policy
- Corporate Social Responsibility
- Clients and Vendors
- Summary
- Office Locations and Contacts
Executive Summary

It is widely recognized worldwide that prompt and efficient diagnosis is the mainstay of good medical care. The clinician needs to know what ailment(s) a patient has and the extent of the disease process to plan an effective management protocol. Government in Nigeria on its part has focused on efficient healthcare delivery in the country. However, there is a constantly rising demand for medical services especially in the area of diagnostic medicine. It is in this regard that Echo-scan Services Limited was founded to complement government effort in providing efficient healthcare delivery.

Echo-scan is championing the initiative of providing modern medical diagnostic solution at affordable cost in the areas of medical imaging and medical laboratory services. We are contributing our own quota to healthcare delivery in Nigeria by providing quality and efficient medical diagnostic services to our clients in a way that meets the expectations of the teeming number of practitioners that patronize our facilities nationwide.

In our quest to offer quality diagnostic services to the nation, Echo-Scan Services Limited has partnered with Integrated Diagnostic Holdings (IDH) an international player in the Diagnostic healthcare business with over three hundred and fifty branches spread across four countries to ensure global best practice delivery of diagnostic medicine in Nigeria. With this partnership, EchoScan seeks to expand its operation from its current thirteen (13) operational centres to forty (40) centres spread across the geopolitical zones thus having a wider reach.
About the Company

Echo-scan Services Limited was founded in 1998 and commenced operations in January 1999.

The founding partners are Late Dr. Dapo Anthony Irefu MBBS, DMUS and Dr. Ayodele Cole Benson MBBC, MSC, PHDs, DHA

Dr. Anthony Irefu passed on a few years back and until his death served as the Chairman of the company while Dr. Ayodele Cole Benson is still at the helm of affairs as the Managing Director and Chief Executive Officer.

Dr. Ayodele Cole Benson has post graduate training in various aspects of medical imaging and Business Management in Nigeria and overseas.

All the knowledge and experience garnered over the years has since been invested into the business in order to deliver innovative medical diagnostic services to corporate organizations, network of medical practitioners and individuals.

We have in our capacity trained a good number of clinicians who now functions as major players in the medical industry today. Our workforce include highly trained professionals amongst whom are Radiologists, Physicians, Sonologists, Radiographers, Laboratory scientists, Nurses, Financial Managers and other uniquely skilled employees

Vision

To be a world class company, consistently delivering Quality Diagnostic Services.
Mission

- To utilize the best and most modern medical equipment to deliver health care services leveraging on the expertise of the best qualified personnel in the field
- To provide high quality health care so people get the service they need at an affordable price.
- To support clinicians and patients alike with the right diagnoses and empower people with the information, guidance and tools they need to make good clinical management decisions and personal health choices.

Core Values

We are constantly guided on our day to day activities by integrity, ethics, professionalism, teamwork and respect for human dignity.
Our Services

**Abdominal Scan** – Ultrasound visualization of abdominal organs and other contents of peritoneal cavity.

**Pelvic Scan** – Used to assess the lower abdominal organs; bladder, prostate in male, uterus, ovaries in females.

**Breast Scan** – Ultrasound Assessment of the breast tissue and the regional lymph nodes to detect masses, solitary lesion or any other disease condition of the breast.

**Thyroid Scan** – Used to obtain sonographic assessment of the thyroid gland and surrounding structures like lymph nodes and blood vessels.

**Scrotal Scan** – Used for visualization of scrotal sac and its contents.

**Ophthalmic Scan** – Provides Sonographic visualization and assessment of the eyes and orbital content.

**Saline Infused Hysterosonography** – Used mostly in cases of infertility to obtain clear view of the uterine cavity and the fallopian tubes after fluid injection to provide imaging contrast.

**Echocardiography** – Implies the use of ultrasound for assessment of both structure and function of the heart. In children it is both a diagnostic tool for detection and follow-up of congenital heart diseases and malformations.

**Doppler Ultrasound** – Used to assess haemodynamic status of various organs and regional blood flows. It has found its most common application in the assessment of venous flow in the lower limbs in suspected cases of deep vein thrombosis. Carotid vessels can also be evaluated in cases of stroke using color flow and pulsed Doppler studies.

**Sonofertility Studies** – It entails the use of ultrasound scanning to enhance conception in various aspects of assisted reproduction. Prominent amongst sonfertility procedures is follicular tracking/ovulation monitoring in women and the assessment of testicular status in men.

**Musculoskeletal Ultrasound** – This is the use of ultrasound to examine muscles, ligaments, tendons and joints. Common application is in the assessment of sports injuries, trauma and chronic pain conditions.
Electrocardiography ECG – A non-invasive procedure for recording electrical activities of the heart in order to arrive at certain clinical diagnosis of heart diseases or possible electrolyte disorder. Examinations are available for both resting and stress ECG.

Electroencephalography EEG – A test used to record the electrical activities of the brain via electrode sensors placed on the scalp to determine functional status of anatomical brain parts.

Colonoscopy – Used for the visualization of the inner lining of the large intestine by passing an instrument through the anus. It detects colon polyps, tumors and areas of inflammation or bleeding and also used to screen precancerous growths.

Computerized Tomography – (CT Scan) is an imaging procedure that uses specialized x-ray principles to provide anatomical pictures of body organs and tissues in detailed volume scans of body parts. It is also called computerized tomography and computerized axial tomography (CAT).

Magnetic Resonance Imaging - (MRI) is a test that uses a magnetic field and pulses of radio wave energy to make pictures of organs and structures inside the body. In many cases, MRI gives high resolution information about structures in the body than can be seen somewhat with an X-ray, ultrasound, or computed tomography (CT) scan.

Barium Swallow - is an X-ray imaging test used to visualize the structures of the esophagus. The patient swallows liquid barium while X-ray images are obtained. The barium fills and then coats the lining of the esophagus so that it can diagnose anatomical abnormalities such as tumors.

Barium Meal - a diagnostic test used to detect abnormalities of the esophagus, stomach and small bowel using X-ray imaging.

X-rays can only highlight bone and other radio-opaque tissues and would not usually enable visualization of soft tissue.

Barium Enema - is an X-ray exam that can detect changes or abnormalities in the large intestine (colon). The procedure is also called a colon X-ray. An enema is the injection of a liquid into the rectum through a small tube.
**Intravenous Urography** – IVU Intravenous urography is a test that uses X-rays and a special contrast injection to help assess the kidneys, ureters, bladder and urethra.

**General X-ray Procedures** – Including all musculoskeletal examinations to assess bones and soft tissues.

**Laboratory Services** – Ranges from routine blood works, stool and urine tests, hormonal assays, blood chemistry, specialized screening like HIV Screening, Tuberculosis screening and Hepatitis screening to more advanced molecular testing, gene studies and DNA related tests for paternity disputes and chromosomal disorders.

**Special Services** – We offer services in areas of routine medical examinations, pre-employment tests, pre-school admission medical examination, home health care, and retainership services for corporate bodies.

**Partnerships and Strategic Alliances**

A great source of our strength as an organization is based on strategic alliances and professional partnerships across the world. We affiliate with medical supply institutions both in Europe and America and back home in Africa. This ensures we have regular reliable supply of equipment and consumables to deliver our services.

We have established relationships over the years with clinicians all over the world from whom our patients benefit immensely in telemedicine services and referrals for high end medical care.

Locally in Nigeria, we partner hospitals to run medical imaging and laboratory services leveraging various models of PPPs. We also have partnerships with diplomatic missions rendering to them high quality medical diagnostic services comparable to international standards.
Echo-scan is strongly committed to maintaining the highest HSE standards in line with global best practice as we recognize that operations are not only driven by technical competencies.

As such it is our policy to:

- Maintain safe operations in equipment installation activities and provide safe facilities, safety kits and installation tools that are designed for ensuring a safe workplace.

- Comply with all legal requirements, international standards and Local authorities requirements for service delivery.

- Monitor the health of all employees on a regular basis to ensure they are not adversely affected by exposure to work environment.

- Work closely with our clients and suppliers to ensure they comply with our HSE standards.

- Maintain adequate emergency response procedures and resources to minimize the impact of accidents that could occur at workplace and test systems and tools for effectiveness.

- Conduct internal audits and periodic reviews, backed by third party audits to identify shortfalls and possible areas of improvement.

- Pursue continuous improvement in the measures taken to protect the Health, Safety and Environment of those who may be within the perimeter of our work sites by employing the use of signage.

- Report and analyze all accidents, incidents and anomalies in order to improve procedures, the behavior of operators/staff and equipment in the running of our operations.

- Set and monitor measurable HSE performance indicators that are part of our business plan and budget to analyze and report deficiencies or strengths as part of the monthly management scoreboard.
QUALITY MANAGEMENT POLICY

Our quality management strategy focuses on the processes necessary for identifying the quality standards relevant to our operations in any of our locations.

The processes include the Following:-

- Deploying a quality management plan that is consistent with international standards across all branches.
- Upholding the quality metrics or key performance indices set by the regulatory bodies and laws of Nigeria as applicable to medical services.
- Develop a quality checklist that staff should observe to ensure that the quality standards are met.
- Set a quality baseline that would serve as a checklist for measurements.

QUALITY MANAGEMENT UNIT

The function of the Quality management unit is to ensure that the Quality management strategy is implemented. The roles are:

Quality Planning

- Determine the environmental factors that can affect quality in service delivery.
- Evaluate the organizational processes and quality standard
- Evaluate the scope of work and quality implication at every level of service delivery.

Quality Assurance

- Develop a quality management metrics in accordance with the industry standards
- Develop a process improvement plan for processes that are lagging.
- Approve change request and ensure implementation
- Ensure that corrective actions and repairs are implemented promptly.
Quality Control

- Ensure that set quality standards are met.
- Regular updates on the quality baseline
- Updates the organization process asset and validate

CORPORATE SOCIAL RESPONSIBILITY

Corporate Social Responsibility (CSR) is a cardinal consideration in our operations and our adoption of technology and policy. We care for the people in divers ways and we espouse environmentally friendly processes in our operations as we conduct regular Environmental Impact Assessment (EIA) by our dedicated facility department as well as undergo external audits. We recognize the effects of the use of certain equipment on the environment and we liaise properly with members of the communities around our various locations around Nigeria. This we achieve by proper communication and creating awareness about some ailments and how they can be managed

CLIENTS AND VENDORS

Our Clientele and Vendors cut across various sectors of the Nigerian Economy. We service the private and public sectors spanning ministries, departments and agencies, banks, educational institutions, embassies/diplomatic missions, manufacturing companies, telecoms etc.

Our experience in handling most public sector clientele, as well as professional partnerships with major private sector clientele and vendors always gives us an edge over competitors and positions us as trail blazers in healthcare service delivery
SUMMARY

We simply believe in adding Value through;

1. Partnership
2. Innovation
3. Challenging the Norm
4. Going that Extra-Mile
5. Taking the Lead
6. Service driven philosophy

Visit any of our locations and experience diagnostic services of international repute at any time of your need.
OFFICE LOCATIONS AND CONTACTS

1. Corporate Head Office -
   No. 4 Katsina Road by Independence Way, Kaduna, Kaduna State
   Tel: 08023098373

2. Garki-Abuja Office
   Plot 643 Gimbiya Street, Garki Area 11,
   Abuja Tel: 08032854370

3. Echo-Scan Heart Center
   No. 11 Embu Street, off Aminu Kano Crescent, Wuse II,
   Abuja. Tel: 08160808770
   Heartcenter2@yahoo.com

4. Karu Branch
   Foreign Affairs Close Karu, Abuja
   Tel: 08029370430

5. Mararaba Branch
   Scan-Right Services limited Opp. Mid Center Junction Keffi/Abuja
   Expressway Mararaba, Nasarawa State.
   Tel: 09097310757

6. Asaba Branch
   Penny Mart Estate #272/273 Nnebisi Road, Opp. First Bank besides FCMB Asaba, Delta State.
   Tel: 087036185481

7. Opebi Branch
   88 Opebi Road, Ikeja, Lagos
   08182504462

8. Isolo Branch
   Rolas Shopping Complex, 116 Isolo Road, Opposite Total Filling Station 08025238844
9. Surulere Branch
   Randle General Hospital, 68 Randle Avenue, Surulere
   Lagos, 08068402956

10. Barnawa Branch
    X6 Aliyu Makama Road by Zambia Junction, Barnawa Kaduna South, Kaduna
    07050505014

11. Benin City Branch
    Benin Radiological Services
    206 Uselu-Lagos Road Benin City
    brs@echo-scan.com
    08134617789

12. Radiology Department Delta State University Teaching Hospital
    Benin-Sapele Road Oghara, Delta State.
    08134617789